

Success Stories

Volume I, Issue I • September 2007

The CMR Database® has saved clients over \$60M in overpriced insurance for 100+ companies • USA & Internationally

Roadlink USA (Atlanta, GA)



Roadlink USA engaged the services of CMR & Associates, Inc. an effort to reduce their annual \$6M Group Benefit expenditure. By utilizing the **CMR Database®**, Roadlink expanded their options by being introduced to three new regionally diverse broker specialists with their unique marketplace relationships.

Results: With CMR's intervention and oversight \$1M+ in savings was generated without disturbing the holding providers, benefits, and employee contributions. Roadlink secured second and third year rate guarantees ensuring a minimum of three years of savings in excess of \$1M annually.

Michael Raue, SVP, (703) 518-8842

Eileen Fisher (Irvington, NY)



Eileen Fisher's CFO Ken Pollak retained the services of **CMR & Associates** in an effort to independently review a 10-year Property/Casualty brokerage relationship.

Results: Over a 3-year period premiums were reduced 35% the first year, an additional 10% the second year, and an additional 10% the third year. Savings were achieved without sacrificing any coverage changes and results yielded servicing improvements from both the broker and insurance provider.

Mr. Ken Pollak, CFO, (914) 721-4052

Lincoln Educational Services (West Orange, NJ)

One of the nation's largest technical schools operating for more than 60 years with locations in 41 states engaged the services of **CMR & Associates** to independently review their Property/Casualty servicing and expenditures.



Results: Property/Casualty premiums were reduced by 31%, improvements in coverage realized and significantly improved broker and provider servicing.

Caesar Riberio, CFO, (973) 736-9340 or
Scott Shaw, (COO), (973) 736-9340



Contact any of **CMR Associates** international consultants at www.cmr-associates.com for all your Property/Casualty, Group Benefits and Retirement needs.

