

**Success Stories**

Volume III, Issue I • August 2009

The CMR Database® has saved clients over \$80M in overpriced insurance and retirement expenses for 100+ companies • USA & Internationally



**NuCo2 (Stuart, FL)**

A private equity backed beverage supply/distribution company with over 550 EE's engaged CMR to introduce competition with the goal of maximizing their \$6m spend on Group Benefits.

*Results:* Maximum liability under the self-insured program was reduced by more than \$900,000 without any diminution of coverage or provider services. In addition, fixed costs within the program were reduced more than 30%.

Jeff Gilhene, Director of Human Resources (772) 221-1754.



**Cadogan Tate  
(Sunnyside, NY & London, England)**

An international moving and shipping company focused on the high net worth market engaged the services of CMR to review their U.S. Property/Casualty insurance costs.

*Results:* Business Interruption limits significantly improved, a better service team introduced and Property/Casualty premiums were reduced by 20%.

Francois Gauci, Regional Manager (718) 247-2062 (New York)  
Jonathan Hood, Managing Director +44 (0) 20 8963 3963 (London)



Contact any of CMR Associates international consultants at [www.cmr-associates.com](http://www.cmr-associates.com) for all your Property/Casualty, Group Benefit and Retirement requirements.

